

# This summer, allow you home to pay for your next vacation



We are looking for:

- **Well appointed,**
- **Furnished,**
- **Up-market homes,**

*as our discerning clients  
travelling to Calgary require  
tourist guest accommodation.*



CONCIERGE ON CALL

now you can relax.™

## March 2010

Thank you for your interest in our annual Spruce Meadows Guest Accommodation Program. We are anticipating an outstanding 2010 season and are excited about the possibility of providing quality residences for our very special guests.

Our period of need is approximately June 1 through July 15 but the dates can vary for a variety of reasons, such as the exact show schedule or transportation itineraries. As we get closer to the show season, our guests will confirm exact arrival and departure times.

For all enquiries concerning lodging for this celebrated venue, it is our intention to best match the needs of our guests with appropriate accommodations that are within their budgets.

The process begins with a preliminary inspection of the properties under consideration. We take interior and exterior photographs of the property and note specific details according to our accommodation profile. We will also give a range of pricing that we think we can achieve but the matching process requires us to be open and receptive to the market conditions existing in any given year.

Once we think we have a match to your property, we contact you to confirm the offer and then arrange to meet and sign the agreement. As the owner, you receive 50-75% of the agreed License Fee on the first day of the period of the term. The balance is provided by the contracted date.

When the property is prepared for arrival, we will arrange an inspection to note pre-existing conditions. Once we are satisfied that the property is ready, we will

accept the keys and provide you with the advance payment. During the guests' stay Concierge on Call provides regular weekly house cleaning and this enables us to keep a watchful eye on the property.

Should you be interested in our program, we look forward to meeting with you. Please feel free to call our office at **403.228.7703** with any questions that come to mind.

Sincerely,

Judy Hanson, President